

DATE May 24, 2018  
PAGE 1 of 3  
NUMBER 3 | 2018

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## PRESSRELEASE

### **InTiCa Systems AG publishes interim report for the first three months of 2018**

Order backlog at record level

Sales increase in the Industrial Electronics segment

Growth in Automotive Technology expected with the start of further series production in the second half of the year

Outlook for 2018 confirmed

**Passau, May 24, 2018** – InTiCa Systems AG (Prime Standard, ISIN DE0005874846, ticker IS7) today published the interim report for the first three months of 2018. With Group sales up 7.5%, a stable EBIT margin and an improved operating cash flow, business performance in the first quarter of 2018 is basically on target.

“The slight decline in sales in the Automotive Technology division is attributable to several factors: British car manufacturers have reduced their order volumes due to the uncertainties caused by the Brexit. In addition, the delays in the ramp-up of production in Mexico are having an impact. Nevertheless, we are confident that our Automotive Technology segment can achieve the forecast growth this year, especially as further large-scale serial production is scheduled to start at the Mexico site in the second half of the year. In addition, sales in the Industrial Electronics segment were significantly higher than in the prior-year period. As well as sustained high demand for inverters, this was driven by project revenues in the strategically important business with EMC filter technology. EMC filter solutions will also play an increasingly significant role in the Automotive Technology segment in the future“, comments Dr. Gregor Wasle, CEO of InTiCa Systems AG the business development.

#### **Earnings, asset and financial position**

Group sales grew 7.5% year-on-year to EUR 13.2 million in the first quarter of 2018 (3M 2017: EUR 12.3 million). For various reasons demand in the Automotive Technology segment slipped 3.8% year-on-year to EUR 9.7 million (3M 2017: EUR 10.1 million). Overall, the Board of Directors expects full-year sales in the Automotive Technology segment to rise to between EUR 45 million and EUR 47 million due to start-up of new serial production in the second half of the year. In the Industrial Electronics segment, by contrast, sales grew 59.5% to EUR 3.5 million (3M

2017: EUR 2.2 million). Alongside constantly high demand for inverters, the positive development in the first quarter of 2018 was due to project revenues from EMC filters.

The ratio of material costs to total output was 54.1% in the reporting period, which was below the prior-year level (3M 2017: 55.2%). At the same time, the personnel expense ratio increased slightly from 22.4% to 22.8% due to the increase in headcount.

EBITDA (earnings before interest, taxes, depreciation and amortization) was slightly higher (+2.8%) than in the prior-year period at EUR 1.5 million (3M 2017: EUR 1.4 million). The EBITDA margin therefore declined from 11.5% to 11.0%. EBIT (earnings before interest and taxes) was EUR 0.4 million (3M 2017: EUR 0.4 million), and the EBIT margin declined slightly from 2.9% to 2.8%. At segment level, the Automotive Technology segment reported EBIT of EUR 0.1 million in the first three months of 2018 (3M 2017: EUR 0.2 million) and the Industrial Electronics segment reported EBIT of EUR 0.3 million (3M 2017: EUR 0.1 million).

As in the prior-year period, the financial result was minus EUR 0.1 million (3M 2017: minus EUR 0.1 million), while tax expense was EUR 0.1 million (3M 2017: EUR 0.1 million). Group net income was therefore EUR 0.2 million at the end of the first three months (3M 2017: EUR 0.2 million). Earnings per share were EUR 0.04 (3M 2017: EUR 0.04).

The net cash flow from operating activities improved to EUR 1.2 million in the first three months of 2018 (3M 2017: outflow of EUR 1.1 million). Investment in the expansion and modernization of production facilities as well as planned repayment of loans resulted in a total cash outflow of EUR 1.2 million in the reporting period (3M 2017: outflow of EUR 2.6 million). At the same time, the equity ratio decreased slightly from 42% to 40%.

## **Outlook**

True to its motto "Technology for growth markets", InTiCa Systems is constantly addressing questions about the future. What will e-mobility look like? How will e-solutions affect our daily lives? How will these solutions be networked in the future? InTiCa Systems' expertise provides a broad basis to answer these questions. Inductive components will play an increasingly important role in vehicles, in future charging stations, in energy storage, and in distributed energy generation.

"With our competent in-house team of developers and production technologists, we help our customers find the most efficient solutions for their individual needs and for new challenges, and transform ideas into innovative and marketable products. We have therefore laid firm foundations for the future, so we can remain a step ahead of technological change", comments Günther Kneidinger, Member of the Management Board.

At the end of the first quarter of 2018, orders on hand were well above the prior-year level at EUR 59.8 million (March 31, 2017: EUR 47.9 million). 88% of orders were for the Automotive Technology segment (March 31, 2017: 83%). Overall, the Board of Directors expects orders on hand to rise in the Automotive Technology segment and the Industrial Electronics segment.

Business performance in the first three months was in line with the Board of Directors' expectations so it is retaining its outlook for fiscal 2018. At present, the Board of Directors assumes that, given a stable economic environment, Group sales will rise to around EUR 53 million to EUR 56 million in 2018 and the EBIT margin will improve to around 3.0% to 3.5%. The material cost ratio should drop further in both segments and the equity ratio should be held stable.

The complete interim report for the first three months of 2018 is available for download from the Investor Relations section of InTiCa Systems' website at [www.intica-systems.com](http://www.intica-systems.com).

InTiCa Systems AG

The Board of Directors

### **About InTiCa Systems:**

InTiCa Systems is a European leader in the development, manufacture and commercialization of inductive components, passive analogue switching technology and mechatronic assemblies. It operates in the Automotive Technology and Industrial Technology segments and has more than 600 employees at its sites in Passau (Germany), Prachatice (Czech Republic) and Silao (Mexico).

The Automotive Technology segment focuses on innovative products that raise the comfort and safety of cars, improve the performance of electric and hybrid vehicles and reduce carbon emissions. InTiCa Systems' Industrial Electronics segment develops and manufactures mechatronic assemblies for the solar industry and other industrial applications.

### **Forward-looking statements and predictions**

This press release contains statements and forecasts referring to the future development of InTiCa Systems AG which are based on current assumptions and estimates by the management that are made using information currently available to them. If the underlying assumptions do not materialize, the actual figures may differ substantially from such estimates. Future developments and results are in fact dependent on a large number of factors; they contain different risks and imponderables and are based on assumptions that may not be accurate. We neither intend nor assume any obligation to update forward-looking statements on an ongoing basis as these are based exclusively on the circumstances prevailing on the date of publication.